



PURCHASE ORDER GENERAL TERMS AND CONDITIONS (T&C – Rev B)

1. **TERMS OF PAYMENT & PRICES.** Unless otherwise agreed to in writing, all prices quoted by Seller are in U.S. Dollars and are inclusive of packing, handling, freight, and insurance. For customers located outside the U.S., all prices quoted to BEEHIVE3D are inclusive of excise taxes, customs duties, and VAT and/or Sales Tax. Payment terms for products shall be thirty (30) days net unless otherwise specified in an applicable invoice.
2. **ATTACHMENTS.** Documents and data designated by Buyer in the body of the Purchase Order, including supplemental terms and conditions, if any, are incorporated by reference the same as if set out in full therein.
3. **QUALITY MANAGEMENT SYSTEMS.** Supplier shall implement and maintain a certification that is relevant to the business that they are conducting. Such certifications are ISO9001, AS9100, ISO17025, and/or NADCAP certifications or others as required. Organizations that do not have certification must be audited by the buyer and deemed to have a Quality Management System sufficient to meet the requirements of at least ISO9001 in order to be considered for use. Sole source providers required by the product end user or customer are the exception for this requirement, however compliance is strongly recommended.
4. **RECORD RETENTION.** All documents pertaining to Buyer shall have a record retention period of at least 7 years or as otherwise specified on Purchase Order or other documented information.
5. **ITAR REQUIREMENTS.** Data belonging to Buyer may be subject to ITAR requirements and is regulated to prevent unintended distribution or viewing. Seller is required to have proper data handling controls in order to store, transmit or otherwise utilize ITAR related information.
6. **CHANGES.** The Buyer reserves the right at any time to issue a written change order or amendment to the Purchase Order concerning any of the following: (a) specifications, drawings, and data incorporated in the Purchase Order where the items to be furnished are to be specially manufactured for the Buyer; (b) quantity; (c) methods of shipment or packaging, (d) place of delivery, (e) time of delivery; or (f) any other matters affecting this Purchase Order. Seller shall also notify the buyer of any changes to processes, products, services including changes to their external providers or location of manufacture and obtain buyers approval for these changes.
7. **TERMINATION.** Buyer may terminate the Purchase Order for its convenience, in whole or in part, at any time prior to shipment by (written or electronic) notice to Seller. Upon receipt of such termination notice, Seller shall promptly comply with the directions contained in such notice and shall, as required, (a) take action necessary to terminate the work as provided in the notice, minimizing costs and liabilities for the terminated work, and (b) continue the performance of any part of the work not terminated by Buyer.
8. **ASSIGNMENT.** Seller may not assign, transfer, or subcontract this Purchase Order or any right or obligation hereunder without Buyer's written consent. Seller Shall only utilize customer-designated or approved external providers once approved, to include process sources such as special processes.
9. **EXCUSABLE DELAY.** Fires, floods, strikes, accidents, shortages, or other causes beyond the reasonable control of the parties, which prevent Seller from delivering, or Buyer from receiving, any of the goods and services covered by this Purchase Order, shall suspend deliveries until the cause is removed, subject, however, to Buyer's right of termination for convenience under Paragraph 6.
10. **PACKAGING, PACKING LIST, AND BILL OF LADING AND DELIVERY.** Seller shall be responsible for proper packaging, loading, and tie-down to prevent damage during transportation. Buyer's weight and/or count will be accepted as final and conclusive on all shipments not accompanied by a packing list. Delivery to Buyer shall be construed as the on-dock date at Buyers facility (required date) as noted on PO. Buyer will not accept shipments prior to two weeks in advance of the required dock date unless otherwise authorized in writing.
11. **METHODS, PROCESSES, AND EQUIPMENT.** Buyer retains the right to review and approve the production methods, production processes and production equipment utilized in production of buyer's products at sellers facility or sub-tier suppliers.



PURCHASE ORDER GENERAL TERMS AND CONDITIONS (T&C – Rev B)

12. **SPECIAL REQUIREMENTS, CRITICAL ITEMS, AND KEY CHARACTERISTICS.** These items shall be identified on supplied drawings or other technical data and shall be identified in the final inspection report with full values and conformity.
13. **INSPECTION.** All goods and services furnished hereunder will be subject to inspection and test by Buyer at all times and places and will be subject to Buyer's final inspection and approval within a reasonable time after delivery. It is the supplier's responsibility to ensure that all product, assembly, material and process specifications reflect the latest revision levels. If Seller delivers non-conforming goods, Buyer may at its option and at Seller's expense: (i) reject and return the goods for credit or refund; (ii) require Seller to promptly correct or replace the goods; (iii) correct the goods; or (iv) obtain replacement goods from another source. Seller shall not redeliver corrected or rejected goods without disclosing the former rejection or requirement for correction. Seller shall disclose any corrective action taken. Repair, replacement and other correction and redelivery shall be completed within the original delivery schedule or such later time as Buyer may reasonably direct. All costs, expenses and loss of value incurred as a result of or in connection with nonconformance and repair, replacement or other correction may be recovered from Seller by equitable price reduction or credit against any amounts that may be owed to Seller under this purchase order or another. **Payment for any goods or services shall not be deemed acceptance and in no event shall Buyer incur any liability for payment for rejected goods or services.**
14. **DESIGN AND DEVELOPMENT CONTROLS.** Suppliers that design and develop their own products that may be purchased by the buyer shall have design and development controls in place and shall be available for review by the buyer when required. Design and development controls are not required for COTS items. The buyer may also request seller to provide test specimens, for design approval, inspection/verification, investigation or for auditing purposes.
15. **STATISTICAL PROCESS CONTROLS.** Suppliers shall only use statistical sampling if discussed and approved with the buyer prior to start of work. Otherwise, supplier shall only submit products that are 100% tested and accepted.
16. **COMPETENCY.** Suppliers shall ensure that the persons conducting the work are competent in the areas being performed and evidence of competency is recorded as documented information and readily available for review.
17. **SOURCE INSPECTION.** Source inspection may be required for fulfillment of Buyer's activities, and insomuch may be required to be performed on seller's premises if the nature of the source inspection requires it. This action will be communicated in advance if possible and negotiated with the seller for appropriate times.
18. **COUNTERFEIT PARTS.** Supplier shall have a documented process for the detection of Counterfeit parts meeting requirements of AS5553 and/or AS6174.
19. **WARRANTIES.** By accepting this Purchase Order, Seller warrants that the goods and services furnished will be free from defects in materials and workmanship, merchantable and in full conformity with Buyer's specifications, drawings, and data, and Seller's descriptions, promises, or samples, and that such goods will be fit for the Buyer's intended use, provided Seller has reason to know of such use, and that Seller will convey good title to the goods, free and clear from all liens, claims, and encumbrances. Upon Buyer's request, Seller shall furnish Buyer with a formal waiver or release of all liens by Buyer and/or Buyer's suppliers. Seller warrants that goods or services covered by this Purchase Order shall not infringe any patent, design, mask work, copyright or trademark, of any third party, either directly or contributory. Seller agrees to indemnify Buyer and hold Buyer harmless from and against all liability, loss, damage and expense, including reasonable counsel fees and costs of litigation, resulting from any claim of infringement and any litigation relating thereto. In the case where goods or a part thereof are held to constitute infringement and the use of the goods or a part thereof is enjoined, Seller shall, at the expense of Seller, either (a) procure for the Buyer the rights to continue to using the goods, (b) replace the goods so that the goods become non-infringing, or (c) retake the goods and refund the purchase price and transportation and installation cost of the goods to Buyer. Such obligations shall survive acceptance of the goods or services and payment therefore by



PURCHASE ORDER GENERAL TERMS AND CONDITIONS (T&C – Rev B)

Buyer. Where applicable, the Seller warrants that the goods covered by this Purchase Order are in compliance with all laws, regulations, rules, and orders relating to the importation of goods into the United States, the exportation of goods out of the country of origin, the transit of goods through intermediate countries and the sale and use of foreign made goods in the United States. Seller further warrants that it has obtained all permits, licenses, and certifications necessary for the goods to be exported out of the country of origin, imported in the United States, delivered to Buyer and used or sold within the United States.

20. **TITLE; RISK OF LOSS.** Title shall pass to Buyer upon Buyer's receipt of goods at destination. Risk of loss of all goods shall remain in Seller until receipt by Buyer at destination, unless otherwise specified in this Purchase Order, except for loss occasioned by gross negligence or willful neglect of Buyer or its customer.
21. **CONFIDENTIALITY; LIMITED USE.** Unless otherwise agreed by Buyer in writing, Seller shall keep confidential and not disclose to any third party, any confidential and/or proprietary materials provided by Buyer to Seller in connection with Seller's performance of this Purchase Order or prepared by Seller specifically for Buyer pursuant to this Purchase Order, including but not limited to any drawings, masters, software, specifications, raw materials, components, data, business information or plans, customer lists or other customer information ("Confidential Information"). Seller shall not make any copies of Confidential Information except as specifically authorized by Buyer in writing. At the completion of this Purchase Order, or upon Buyer's request, Seller shall promptly return to Buyer all Confidential Information not consumed in the performance of this Purchase Order, together with any copies in Seller's Possession. Seller shall use Confidential Information solely for Seller's performance of this Purchase Order for Buyer, and Seller shall not, without Buyer's written consent, directly or indirectly use Confidential Information or information derived there from in performing services or providing goods for any other customer of Seller, or any other person or entity.
22. **RESOLUTION OF CONFLICTS OR INCONSISTENCIES OCCURING IN THE ORDER.** It is Seller's responsibility to comply with this Purchase Order and all referenced documents, and to clarify with Buyer any inconsistencies or conflicts in any parts of the Purchase order or referenced documents. Should Seller fail to contact Buyer to resolve conflicts or inconsistencies, Seller will be solely responsible for errors resulting from said conflicts or inconsistencies. Where documents are referenced, the version in effect at the time of order placement shall apply.
23. **BUYER'S TERMS AND CONDITIONS APPLY.** Acknowledgment of the Purchase Order, shipment of any goods, or commencement of work pursuant to the Purchase Order shall be deemed an acceptance of these General Terms and Conditions. No modification of or release from this Purchase Order shall be binding unless agreed to in writing by the parties and specifically labeled as a modification or release. Unless specifically agreed to otherwise by Buyer and Seller, these terms and conditions supersede any submitted by Seller in any proposal or acknowledgment.
24. **EXTRA CHARGES.** No charges for extras or for cartage or boxing or storage will be allowed unless the same has been agreed upon in writing by Buyer. All goods must be forwarded in accordance with Buyer's shipping instructions, otherwise the difference in freight rate will be charged to Seller.
25. **SUBSTITUTIONS.** No substitution of materials or accessories may be made without written permission from Buyer.
26. **WORK PERFORMED ON BUYER'S OR BUYER'S CUSTOMER'S PREMISES.** If Seller's work under the Purchase Order involves operations by Seller on the premises of Buyer or one of Buyer's customers, Seller shall take all necessary precautions and such additional precautions as Buyer or Buyer's customer may prescribe to prevent the occurrence of any injury to persons or property during the progress of such work and, except to the extent that any such injury is due solely and directly to Buyer's or Buyer's customer's negligence, shall indemnify Buyer against all claims, liability, damage, or loss (including expenses and attorneys' fees) which may result in any way from any act or omission of the Seller, or Seller's agents, employees, or contractors; and shall maintain such public liability, property damage, and employer's liability and compensation insurance as will protect Buyer and



PURCHASE ORDER GENERAL TERMS AND CONDITIONS (T&C – Rev B)

- Buyer's customer from said risks and from any claims under any applicable worker compensation and occupational disease acts.
27. **RIGHT OF ACCESS.** At Any time, Buyer or its customers may have right of access to sellers' facilities for reasons of audit, certification, inspection, process validation or other means required to conduct a purchase order agreement. Right of access must additionally be flowed down to all approved sub-tier suppliers as necessary.
 28. **INDEMNIFICATION.** Seller agrees to indemnify, defend, and hold Buyer harmless from and against all losses, damages, liability, actions, judgments, costs, and expenses (including, but not limited to, reasonable attorneys' fees and other expenses of litigation), suffered, incurred, or asserted by or against Buyer (a) by reason of Seller's breach of a warranty, (b) by reason of Seller's breach of any term of this Purchase Order, or (c) by reason of personal injury, including death, or property damage sustained by a third party, resulting from or arising out of an act or omission of Seller, or Seller's agents, employees, or contractors in fulfillment of this Purchase Order.
 29. **CUMULATIVE REMEDIES; WAIVERS; SURVIVAL OF WARRANTIES.** The remedies herein reserved to Buyer shall be cumulative, and additional to any other or further remedies provided in law or equity. No waiver by Buyer of any term or condition of this Purchase Order shall be construed as a permanent waiver of such term or condition or of any other term or condition. Seller's warranties shall survive the completion or cancellation of this Purchase Order.
 30. **GOVERNING LAW.** This Purchase Order shall be governed by the laws of the State of Florida, U.S.A, except for its provisions regarding principles of conflicts of laws, and except to the extent that federal communications law shall apply. Any court action arising under this order shall be located in Broward County, Florida U.S.A., in either federal or state court, as is appropriate.
 31. **"GOODS" AND "SERVICES".** The term "goods" as used herein means any and all materials, parts, products, machines, tooling, test equipment, technical data, computer software, computer software documentation, and other tangible items or documentary information furnished or required to be furnished by Seller under this order. The term "services" means any and all technical assistance, support, maintenance, consultation, construction work, and other effort furnished or required to be furnished by Seller under this order other than labor furnished in connection with the production of goods.
 32. **ENTIRE AGREEMENT.** Unless superseded by a specific signed agreement between Buyer and Seller, this agreement shall include the Purchase Order, these General Terms and Conditions, and all attachments referred to in the Purchase Order or in the General Terms and Conditions, and it shall constitute the entire agreement of the parties with regard to the subject matter contained herein. All other prior or contemporaneous representations, warranties, covenants, or agreements between Seller and Buyer, or their representatives, with respect to the subject matter are hereby superseded. The term "Purchase Order" as used herein means the first and continuation pages of Proponent's completed Purchase Order form, including any special provisions contained therein. This agreement may not be modified except by mutual written agreement of the parties.
 33. **DISPUTES/ATTORNEY'S FEES.** Any dispute that arises under or related to this purchase order that cannot be settled by mutual agreement of the parties may be decided by a court of competent jurisdiction, and the parties agree to and consent to Jurisdiction in Broward County, Florida. Pending final resolution of any dispute, Seller shall proceed with performance of this purchase order according to Buyer's instructions so long as Buyer continues to pay amounts not in dispute. The prevailing party in any action filed regarding this order shall be entitled to recover its attorney's fees as a part of the claim.
 34. **ANTI-KICKBACK CLAUSE.** Gratuities/Kickbacks. Buyer and Seller agrees not to provide or offer any representative, officer, director or employee of the Buyer/Seller, or any member of such person's family, any favors, gifts, gratuities or favorable treatment for the purpose of securing this purchase order or any future business opportunities.
 35. **NEW MATERIALS.** The work to be delivered hereunder shall consist of new materials, no used, or reconditioned, or of such age as to impair its usefulness of safety.



PURCHASE ORDER GENERAL TERMS AND CONDITIONS (T&C – Rev B)

- 36. EXTERNAL PROVIDERS AWARENESS.** Providers are to ensure that they have a process in place to make persons aware of
- a. Their contribution to product or service conformity**
 - b. Their contribution to product safety**
 - c. The importance of ethical behavior**
- 37. COMMUNICATIONS.** Methods of communication for any means of acknowledgement, update, requesting change, correction, or addition shall be in writing. Additional criteria regarding communications are as follows:
- a. All communications, requested documents, notifications, acknowledgements, certifications, reports shall be in English.**
 - b. External providers shall inform Proponent within 24 hours of discovery of suspected nonconforming product or material having been shipped regardless of destination.**
 - c. External providers shall inform Proponent of any changes in its certification, registration, or accreditation within 48 hours of receiving notification of the change.**